

Message Text

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PAGE 01 LIMA 00464 171807Z

73

ACTION EB-07

INFO OCT-01 ARA-06 ISO-00 CAB-02 CIAE-00 COME-00 DODE-00

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R 171655Z JAN 75

FM AMEMBASSY LIMA

TO SECSTATE WADSHDC 3555

INFO AMEMBASSY BUENOS AIRES

LIMITED OFFICIAL USE LIMA 0464

EO 11652: N/A

TAGS: EAIR, PE

SUBJECT: CIVAIR CONSULTATIONS

1. LAWRENCE AND SENIOR OFFICERS BRANIFF PRESENTED THEIR PROPOSALS TO BOARD DIRECTORS AND SENIOR OFFICERS OF AEROPERU ON JANUARY 16. MAIN BRANIFF PROPOSAL WAS THAT IT WOULD OFFER AEROPERU SPACE ON ITS AIRCRAFT ON ANY ROUTE SEGMENT DESIRED BY AEROPERU. SIMILARLY, AEROPERU COULD OFFER BRANIFF SPACE ON ITS AIRCRAFT. ALSO OFFERED WERE SALE OF AIRCRAFT, TECHNICAL ASSISTANCE, USE OF BRANIFF'S RESERVATIONS FACILITIES. ALL THIS WAS, OF COURSE, IN CONTEXT BRANIFF OPERATING FREQUENCIES IT DESIRES. AFTER PRESENTATION, SOME QUESTIONS WERE ASKED AND THERE HAVE BEEN SEVERAL WORKING GROUP SESSIONS TO CLARIFY PROPOSALS. AIRLINE PRINCIPALS MEET AGAIN MONDAY. WHILE THERE IS CLEARLY INTEREST ON PART OF AEROPERU, ITS QUESTIONS INDICATE THERE IS SO FAR LESS THAN WHOLE HEARTED ACCEPTANCE.

2. IN ORDER INDICATE OUR THINKING RE FORMAT FOR FINAL GOVERNMENTAL AGREEMENT AND RELATIONSHIP BETWEEN IT AND AIRLINE AGREEMENT, WE HAVE GIVEN PERU DEL A PAPER ON THIS SUBJECT, TEXT OF WHICH WILL BE TRANSMITTED SEPTTEL. BARNEBEY

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
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Disposition Approved on Date:
Disposition Authority: GolinoFR
Disposition Case Number: n/a
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Margaret P. Grafeld
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